



Oesterreichische Entwicklungsbank AG - OeEB

Development Bank of Austria
Banque de Développement d'Autriche

Presentation for PFG
EU-Africa Infrastructure Trust Fund
March 4th 2008 - Frankfurt
A. Hagmann, O. Walter

Basics & Mandate



- Set up in March 2008
- Mandated by the Austrian Government as the official Development Bank of Austria
- Each project has to fulfil or at least contribute to the development-policy criteria
- NOT tied to Austrian investments and/or supplies and services
- 100 % private - wholly owned subsidiary of Austria's ECA (OeKB)

2

Criteria



A potential project has

- to meet development-policy criteria (sustainability e.g.: poverty alleviation, employment, gender equality and the empowerment of women, transfer of know-how, etc.)
- to be commercially self-supporting (profitable)
- to be mainly in the private sector (public infrastructure possible)
- to be located in a developing country

3

Products in general



OeEB generally provides two lines of financial products:

1. Provision of funds on a (commercial) loan or equity basis and
2. Provision of funds on a grant basis (Assistant Services, AS)

4

Finance Products I



Financing products are in general offered on a medium /long-term basis with conditions close to market rates:

- Loan
- Refinancing (lines of credit) for banks
- Mezzanine financing
- Equity participation

100 % guarantee (political and commercial risks) of the MoF Austria

It is a target of OeEB to closely cooperate with other bi- and multilateral development finance institutions and local commercial banks

5

Finance Products II



- **Countries:** no general restrictions, except that it generally has to be a DAC country
- **Sectors:** infrastructure, industry services, agriculture & financial sector
- **Amounts:** from around MEUR 2 up to MEUR 25 per credit transaction
- **Tenors:** up to 15 years incl. grace periods, if required
- **Collateral:** all available securities, incl. ERPAs

6

Assistant Services



Target of Assistant Services (AS):

AS are related to all phases of projects financed by the Development Bank of Austria and seek

- to identify and prepare possible projects
- to improve the developmental impact of projects
- to identify potential candidates for investments

7

OeEB Contacts



Homepage: www.oe-eb.at

e-Mail: firstname.lastname@oe-eb.at

Tel.: +43-1-533 1200 + ext.

Team:

Management	Andrea Hagmann ext. 2615
	Michael Wancata ext. 2510

Experts

Assistant Services	Kristin Duchâteau ext. 2961
--------------------	-----------------------------

Investment Finance	Oliver Walter ext. 2962
--------------------	-------------------------

Assistants	Eva Maria Wassermann ext. 2963
------------	--------------------------------

	Raffaella Fromwald ext. 2964
--	------------------------------

8

Thank you



Oesterreichische Entwicklungsbank AG
www.oe-eb.at

9